James (Jim) Smith

Alpharetta GA | 6789937195 |Jimsmith30024@gmail.com |[www.linkedin.com/in/jim-smith-a8602910](http://www.linkedin.com/in/jim-smith-a8602910)

Project Portfolio [Senior Project and Engineering Leader Jim Smith.pdf (slideshare.net)](https://www.slideshare.net/slideshow/senior-project-and-engineering-leader-jim-smith-pdf/269483879)io



**Seasoned Senior Site Leader with Expertise in Project Execution and Cross-Functional Team Leadership**

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| PROFESSIONAL SUMMARY |

Results-driven Warehouse and Distribution Leader with over 15 years of experience in managing global supply chain operations, distribution, warehousing, and logistics. Proven track record in implementing Lean Manufacturing principles, leading cross-functional teams, and optimizing operations to enhance efficiency, safety, and customer satisfaction. Adept at managing multimillion-dollar budgets and driving cost reduction initiatives. Proficient in using WMS, JDE, Barcoding, and Microsoft Office Suite.

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| AREAS OF EXPERTISE |

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| * Warehouse & Logistics
 | * Lean manufacturing
 | * Inventory Management
 | * JIRA & MS Project
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| * Budget Management
 | * Installation & ramp up
 | * KPI Development
 | * OSHA, EPA, FDA Reg
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| * Planning and Scheduling
 | * Staff Coordination
 | * Quality Assurance
 | * Multi Project Mgmt.
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| * P&L Budget Oversight
 | * Project & Product Validation/SOPS
 | * Project Management
 | * Cross functional team development
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| CAREER HIGHLIGHTS |

* **Led and conceptualized a project to implement a 120,000 sq ft. product Sequence Center for raw material and finished goods, for a $300M business. Performed process mapping, created standard SOP’s, and job descriptions for the new organization. Savings $800k per year.**
* **Reduced shipping backlog by 50% and decreased shipping errors through key metric development and process improvements.**
* **Increased production volume and supported business growth from $121M to $175M in three years at Deutz Corporation.**
* **Led multiple capital projects, including a $3.8M plant and warehouse relocation project that resulted in significant cost savings, of $1M per year.**

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| PROFESSIONAL EXPERIENCE |

**Site Leader/Engineering Manager, CAIRE Inc., Ball Ground, GA | May 2022 – March 2023**Directed all aspects of operations, including Developing Value Stream Teams, Maintenance/Facilities, Engineering, Product Testing, Validation, Safety, Quality, and Shipping & Receiving. Reason for leaving: Corporate Restructure.

* Led operations including maintenance, facilities, shipping, and receiving to enhance manufacturing labor management, KPIs, and quality in an FDA-controlled environment.
* Achieved a 50% reduction in shipping backlog and significantly decreased shipping errors through process improvements and root cause analysis.
* Led a cross functional team to work with ERP Systems to analyze RF bar code system and create steps needed to upgrade the system to reduce keying errors and tie into Mastercontrol data.

**Facilities Maintenance and Manufacturing Engineering Manager, Hussmann Refrigeration Corp, Suwanee, GA | 2021 – 2022**

Led the activities of all maintenance, manufacturing engineering, executed capital projects and new product development for the site. Reason for leaving: Promoted to Director. I had accepted the job and continued to look for another leadership position.

* Drafted the initial project plan for implementing CO2 products into the plant, including electrical and mechanical layouts, warehouse layout, cost, labor, ROI, and draft Capital Proposal.
* Submitted all capital project plans and proposals to fulfill the 2021 Capital plan within the first month of employment, implemented 9 of 12 projects as the project manager, submitted projects for the 2022 plan.

**Director of Production Operations, Deutz Corporation, Pendergrass, GA |2016 – 2021**

Directed 3 cross-functional teams, established KPI’s in a global manufacturing operation, increasing production volume by 240% over three years for one product and exceeding sales targets. Reason for leaving: Restructure after COVID.

* Led a cross functional team to conceptualize a project to implement a 120,000 sq ft. product Sequence Center for raw material and finished goods, for a $300M business. Performed process mapping, standardized SOP’s and job descriptions for the new organization. Savings $800k per year.
* Increased production volume from $121M to $175M in three years. $16M to $29M in one department.
* Monitored weekly sales in order to successfully scale inventory, assembly, warehouse, machining, and cleaning operations.
* Stellar team leadership, setting strategic direction for each department and consistently delivering results and exceeding sales goals, safety performance, supply chain, customer service, and expanding profitability; in a business with over 4,000 SKU’s.

**NTR Project Manager, Hussmann Refrigeration Corp, Suwanee, GA | 2014 – 2016**

Managed customized engineered refrigeration equipment projects within the design team, coordinating actions between the structural design team in Bangalore India and Suwanee teams including electrical engineering, purchasing, production, and quality assurance. Reason for leaving: Promotion to Director.

* Worked with Sales, Application Engineers, and customers to review specifications, customer requirement and quote specialized equipment.
* Managed build to order refrigeration equipment projects from design to ship as an engineering project manager, coordinating multiple timelines for complex electrical systems, structural steel and tubing. Then managed the product through purchasing, production, test, quality assurance, shipping, coordinated commissioning through Field Service team, and tracked Customer Satisfaction. Managed projects $25k to $1M per project; 4-8 per month.

**Value Stream Manager, Price Industries, Winder, GA | 2012 – 2014**

Managed the development of new HVAC products, launching Fan Coil and Blower Coil products into the market, and obtaining ISO 9000 certification. Reason for leaving: Corporate Restructure.

* Managed the development and launch of new HVAC products, increasing sales from $30K to $1M per month.
* Oversaw the installation of a $2M Nordson Powder Paint System, completing the project 10% under budget and ahead of schedule.

**Business Unit Manager, Hillphoenix Refrigeration, Conyers, GA | 2011 – 2012**

* Led a team of 110 workers, achieving three record months before a decline in orders. Reason for leaving: Commute.

**Technical Manager/Facilities Maintenance & Engineering Manager, Biolab a KIK Co, Conyers, GA | 2004 – 2011**

Acted as the Corporate Capital Project Manager overseeing all projects for the BioLab Division of Chemtura. Also acted as one of the primary resources to perform projects for the Conyers site executing projects for NPD of Consumer Products and Packaging, equipment, and facility maintenance.

* Developed and managed capital projects and ongoing maintenance for multiple facilities, enhancing operational efficiency, safety, and quality.
* Successfully led a $3.8M project to relocate a liquid blending and packaging operation, saving $1.6M annually.

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| TRAINING | CERTIFICATIONS  |

**Education**

**Master of Business Administration (MBA)
Brenau University, Gainesville, GA
*GPA: 4.0***

**Career Transition 4/2023-current**

* **Personal Reasons:
- Invested time with reconnecting with friends and family who live out of state. Pefromed various home improvement projects on a property in Florida.**
	+ **Invested time in understanding and managing mental health through self awareness, and stress management techniques for a more balanced and focused professional outlook**
* Dedicated time to explore new career opportunities and enhance my skill set through workshops, conferences, Lunch and learn meetings, and self-directed learning in AI and ChatGPT.
	+ GAMA Conference June 11-12 2024 - **Conference with a focus on AI and Supply Chain Solutions**
	+ **GAMA Conference Feb 7-2024 - Industry 4.0 and Circularity/ featured two panels including Rick Oppedisano (Delta Bravo AI), Knudt Flor (retired CEO of BMW Manufacturing).**
	+ **GMA March 19, 2024 Educational Session on Product Development**
	+ **GMA March 6, 2024 Business Overview and Plant tour at KIA Motors**
	+ **Forsyth Chamber Manufacturing Society Meeting 3/13/2020 Siemans Business Overview and Plant Tour.**
	+ **United Consulting Feb 6, 2024 – Engineering and AI: What the future looks like.**
	+ **Phil Stringer 5-22-2024 at Georgia Tech – The Power of AI in RealEstate**
* Developed transferable skills in organization, time management, and interpersonal communication during this period to transition my career from Operations Management to Project Management using training in Instagram and LinkedIn

**Project Portfolio Presentation:** [*Senior Project and Engineering Leader Jim Smith.pdf (slideshare.net)*](https://www.slideshare.net/slideshow/senior-project-and-engineering-leader-jim-smith-pdf/269483879)