

OGUNFOWOKAN MULIKAT ABIODUN B.sc, FCA, AFM

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Financial Analyst | Negotiation Expert | Retailing Expert | Auditing

PROFILE: A Technology Inclined Financial Accountant Professional, proficient in cross functional job responsibilities that have enabled diverse competence in Hospitality, Banking, Insurance, Retail and E-Commerce, Employee Relations, Financial Reporting, Procurement, Workforce Planning & Management

Core Strengths & Value Impact

- Financial Analyst: Corporate Valuation, Negotiation, Budget Administration
- Growth strategist: Stakeholder Management, analytic and critical thinking skills, project management & leadership skills

PROFESSIONAL EXPERIENCE

COMPANY NAME | SEGUN ADELANWA & CO.

August 2023 – Till Date

Job Title: Audit Manager

Key Achievements and Responsibilities

- ❖ Plan and perform operational and financial Audits
- ❖ Co-ordinate Audit exercise
- ❖ Proactively assist in the management of client portfolio
- ❖ Identify Business process Risk
- ❖ Document the result of evaluation
- ❖ Responsible for coaching and training team members
- ❖ Develop strategies to solve complex and technical Issues
- ❖ Assist the Managing Partner in delivering and ensuring deadlines are met
- ❖ Reports to the Managing Partner

COMPANY NAME | HOME AFFAIRS SUPERMARKET

February 2020 – July 2023

Job Title: Financial Controller

Span of Support

- ❖ Locations
- ❖ Over 200 employees

Key Achievements and Responsibilities

- ❖ Established and managing strong financial structure to support the growth of the business
- ❖ Achieved a reduced MPR on existing Mortgage Loan in Financial Institution
- ❖ Maintained healthy and improved business profitability and Efficiency ratios by 10%
- ❖ Developed and communicated end-to-end processes for internal and external objectives
- ❖ Produced timely, reliable and relevant financial reports that meets general accounting principles in relation with IFRS guidelines
- ❖ Administered budget and forecasted system, directing the annual operational goals and profitability
- ❖ Adopted risk/reward compensation Approach through openness and accountability

COMPANY NAME | HOME AFFAIRS SUPERSTORE Ltd - LAGOS, NIGERIA October 2021 – August 2022

Job Title: Head Finance & Acting General Manager

Span of Support

- ❖ 5 Business Locations
- ❖ Over 200 employees

Key Achievements and Responsibilities

- ❖ Completed and managed a new store project, Workforce Plan and Succession Plan for critical roles within two months, while supervising other stores
- ❖ Achieved success on Loan Application from Financial Institution
- ❖ Managed and supervised Sales Management team across 5 stores which improved overall sales yields and business profitability
- ❖ Visited all the stores every week to ensure that all sales strategies which was used to develop a more enhanced employee engagement strategy which increased the sales per head index from 1.5 to 3 sales per head
- ❖ Evaluates on weekly basis risk exposure of the business and report to the CEO
- ❖ Drove the process that ensured that all sales budget is met to the tune of 90-95 per cent across all stores
- ❖ Saved expense cost by 50% in Q1 and Q3 202 and 40% in the year 2021

**COMPANY NAME | HOME AFFAIRS SUPERMARKET
2020**

June 2016 -January

Job Title: Internal Control Auditor/ Accountant

Key Achievements and Responsibilities

- ❖ Coordinated the performance management circle and ensure adequate internal control system is implemented
- ❖ Established and implement a functional Accounting Department as the First Accountant of the Company
- ❖ Achieved a successful Change Management by taking over two additional stores to the Portfolio of the business(2019)
- ❖ Plan and co-ordinate Monthly Stock taking
- ❖ Responsible for stock taking reconciliations
- ❖ Perform audit and risk management control
- ❖ Ensure compliance with all applicable directives and regulations
- ❖ Ensure external auditors has access to all required documentation during and after audit exercise
- ❖ Managed monthly statutory deduction & remittances (Pension, ITF, PAYE, LIRS, FIRS etc.)
- ❖ Met financial objectives by preparing an annual budget; scheduling expenditure; analyzing variances; initiating corrective actions
- ❖ Ensured all reconciliations are done including POS, Bank reconciliation, Suppliers reconciliation and inventory reconciliations
- ❖ Deputized for the Managing Director on any issue relating to monetary aspect of the Company

COMPANY NAME | NEWCASTLE INSURANCE BROKERS LTD– LAGOS.

2014-2015

Job Title: Senior Executive-Finance &Account

Key Achievements and Responsibilities

- ❖ Prepared the monthly profit and loss, and balance sheet reports
- ❖ Did tax reporting and inventory processing
- ❖ Utilize database software to organize financial account information
- ❖ Handle account inquiries from internal and external sources
- ❖ Advised on estimates for project funding
- ❖ Prepared weekly cash flow statements, and controlling expenditure and cash flow
- ❖ Prepare Bi- annual and Annual reports for NAICOM
- ❖ Prepared Debit note and credit notes for underwriters
- ❖ Prepared Staff Payroll

COMPANY NAME | ECO BANK NIGERIA LIMITED – LAGOS,

2012-2013

Job Title: Customer Service Office

Key Achievements and Responsibilities

- ❖ Checked on the status of customer accounts and track checks and payments
- ❖ Reviewed and explain account charges
- ❖ Provided proactive customer outreach.
- ❖ Handled customer complaints.
- ❖ Assisted banking customers who are victims of fraud, theft or identity theft
- ❖ Assisted customers with replacing lost or stolen credit or debit card

COMPANY NAME | OCEANIC BANK INTERNATIONAL PLC

2008-2012

Job Title: Bank Teller/Customer Service Officer

Key Achievements and Responsibilities

- ❖ Checked on the status of customer accounts and track checks and payments
- ❖ Reviewed and explain account charges
- ❖ Resolved bank customer complaints.
- ❖ Provided information to clients on bank products and services
- ❖ Assisted banking customers who are victims of fraud, theft or identity theft
- ❖ Assisted customers with replacing lost or stolen credit or debit cards

COMPANY NAME | THE TEMPERANCE HOTEL AND SUITE

2005-2007

Job Title: Account Officer

Key Achievements and Responsibilities

- ❖ Process accounts payable and receivable, depending on role
- ❖ Utilize database software to organize financial account information
- ❖ Handle account inquiries from internal and external sources
- ❖ Make regular contact with clients to ensure payment
- ❖ Sent bills and invoices to clients.
- ❖ Tracked organization expenses

EDUCATION & CREDENTIALS

ND Accountancy | Moshood Abiola Polytechnic

B sc. Accounting | University of Lagos

M-MBA | Tekedia Institute Boston USA

PROFESSIONAL TRAINING, CERTIFICATIONS And WORKSHOP:

- ❖ Associate Of Accounting Technician Scheme West Africa (AATWA)- 2006
- ❖ Associate Of Chartered Accountant of Nigeria (ACA ICAN)- 2009
- ❖ Advance Excel (AJ Silicon)- 2009
- ❖ Registered Professional (Federal Reporting Council) - 2015
- ❖ Human Resources Management (CHCPD Trainings UK) -2018
- ❖ Business Negotiation Strategies (Tufts Management School)- 2018
- ❖ Leadership (Tufts Management School) -2018
- ❖ Workshop on Improving Personal Effectiveness for Enhanced Productivity -2022
- ❖ Business Analysis Master Class Training- 2023
- ❖ Accelerated Jobberman Soft Skills Training- 2023
- ❖ Financial Analysis and Modelling- AQskills 2023
- ❖ Financial Modelling Academy- Dbrown Consulting 2023
- ❖ Financial Modelling Institute Canada – AFM December 2023

KEY IT SKILLS

Retail ERP

- ❖ ICG, Retail Man, Quick Books,

SAGE

Microsoft Suite Proficiency

- ❖ Advanced Excel, Word, PowerPoint
- ❖ Power BI, Power Query, SQL

Virtual Tools

- ❖ Zoom, Ms Teams, Skype

VOLUNTEER WORK

- ❖ Technical Committee Member

ICAN Amuwo- Odofin and District Society

Fund Drive/Debt Recovery Committee Member

ICAN Amuwo- Odofin and District Society

Welfare Committee Member

Society of Women Accountant of Nigeria