

# Sree Hari Datta Gottimukkala

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Boston, MA

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## DATA ANALYST

Experienced Data Analytics adept at leveraging data analytics and business intelligence tools to drive strategic decision-making and operational efficiency. Skilled in conducting thorough analyses, interpreting results, and providing actionable insights to support organizational objectives. Proficient in Excel, Power BI, and Power Apps, with a strong background in statistics, mathematics, and analytics. Committed to bridging the gap between business needs and data-driven solutions, with a focus on delivering tangible value to stakeholders. .

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## KEY COMPETENCIES

Data Analysis  
Report Development  
Dashboard Deployment  
Tableau  
R Programming

Excel  
Power BI  
Power Apps  
Statistical Analysis  
Python Programming

Business Intelligence  
Data Visualization  
SQL  
Financial Analysis  
QlikView

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## PROFESSIONAL EXPERIENCE

### Mercury Associates, India

Mar 2021 - May 2021

#### Business Development Manager - Internship

- Devised and executed marketing campaigns using Microsoft Excel, resulting in a 20% increase in brand awareness and a 15% increase in sales.
- Maintained a comprehensive database of 500+ prospective clients, resulting in a 15% increase in sales and identified opportunities for improvement leading to a 10% increase in overall profitability.

### ESENNAR Transformers Pvt. LTD, India

Jul 2020 - Aug 2020

#### Research and Data Entry Specialist - Internship

- Created a comprehensive database of transformer data using Microsoft Excel reduced research time by 30% and provided crucial insights on specifications, prices, and competitors.
- Implemented a data entry process for transformer inventory resulting in a 50% reduction in data entry time and successful completion of all tasks within budget and timelines, increasing project efficiency by 5%.

### AIESEC in Hyderabad, India

Feb 2020 - Jan 2021

#### Senior Marketing Associate - Volunteer Experience

- Directed end-to-end development and execution of marketing campaigns for AIESEC Hyderabad in Microsoft Excel resulting in a 30% increase in visibility and 50+ new members along with stakeholder management and strategy consultation.
  - Maintained strong social media presence, resulting in 25% increase in following and engagement while collaborating with cross-functional teams to align campaigns with organizational goals, resulting in 15% increase in campaign effectiveness and ROI
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## EXPERIENCE

### JPMORGAN CHASE & CO. EXCEL SKILLS JOB SIMULATION ON FORAGE

Feb 2024

- Acquired proficient command of Excel functionalities and data analysis techniques, including data cleansing, manipulation, and conditional formatting techniques.
- Acquired proficiency in automation by learning to record macros and script in Visual Basic for Applications (VBA), developing two functional macros integrated with buttons using account sales data.
- Gained expertise in data visualization and storytelling using Excel and PowerPoint by creating impactful charts and interactive dashboards.

### ACCENTURE NORTH AMERICA DATA ANALYTICS AND VISUALIZATION JOB SIMULATION ON FORAGE

Jan 2024

- Completed a simulation focused on advising a hypothetical social media client as a Data Analyst at Accenture
- Cleaned, modeled, and analyzed 7 datasets to uncover insights into content trends to inform strategic decisions.