**STEPHEN OLAWALE ADEBANJO**

8, Hassan Street, Off Agric Bus-Stop, Ikorodu, Lagos State, Nigeria.

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**OBJECTIVE OVERVIEW**

Seeking employment in a competitive and challenging environment where I can use my experience, skills and education to help the organization meet and surpass its goals while establishing an enjoyable and rewarding career for myself.

**EDUCATION AND CERTIFICATION**

**2022– 2024** Near East University

 (Turkish Republic of Northern Cyprus)

  **M.A in General Psychology (3.5/4.0 CGPA)**

**2013 – 2014** National Youth Service Corps

**2008 – 2013** Olabisi Onabanjo University, Ago-iwoye, Ogun State.

 **B.Sc. in Pharmacology (3.4/5.0 CGPA)**

**2005– 2006** Omdek Computer School, Kogberegbe, Ejigbo, Lagos.

 **Diploma In Computer Science**

**1999 – 2005** Beautiful Gate Secondary School, Ejigbo, Lagos State.

 **Senior School Certificate (WASSCE & NECO)**

**1993 – 1999** Happy Child Nursery& Primary School

 **First School Leaving Certificate**

**EMPLOYMENT HISTORY**

**Oct 2019– December 2021**

**Company / Industry Mophet Pharmacy, 23A Adeola Odell Street, V.I Lagos.**

**Position: Assistant Inventory Officer (Retail)**

**Duties**:

* Devise ways to optimize inventory control procedures.
* Inspect the levels of business supplies and raw materials to identify shortages.
* Record daily deliveries and shipments to reconcile inventory.
* Place orders to replenish stock avoiding insufficiencies or excessive surplus.
* Use software to monitor demand and document characteristics of inventory.
* Collaborate with warehouse manager and other staff to ensure business goals are met.

**Nov 2018– Sept 2019**

**Company / Industry Page Financials, 23, Norman Williams Street, Off Awolowo Road, Ikoyi, Lagos.**

**Position: Direct Sales Executive (Retail Banking)**

**Duties**:

* Sell loans and other company's products to customers.
* Meet with applicants to obtain information for loan applications and to answer questions about the process.
* Analyse applicants' financial staus and credit to determine feasibilty of granting loans.
* Explain to customers the different types of loans and credit options that are available, as well as the terms of those services.
* Advise borrowers on financial status and methods of payments.
* Obtain and compile copies of loan applicants' credit histories, corporate financial statements, and other financial information.
* Submit applications to credit analysts for verification and recommendation.

**Sept 2017– August 2018**

**Company / Industry Seed of Messiah College, 6, Association Avenue, Ilamose Estate, Oke-Afa, Isolo, Lagos.**

**Position: H.O.D of Science (Biology, Chemistry and Agric)**

**Duties**:

* Direct the staff and the affairs of the department.
* Supervise and carry out sucience projects in the department.
* Teach according to the scheme of work.
* Conduct experiments in the laboratory when necessary.
* Ensure the students have a comprehensive note on each lesson.
* Access and evaluate the students at the end of the each lesson through assignments.

**Sept 2016– July 2017**

**Company / Industry: Jeuco Foods Ltd., 4, Kogberegbe Street Ejigbo, Lagos.**

**Position: Supervisor**

**Duties:**

* To oversee the daily operations of food processing .
* To ensure production meets health, sanitation and quality standards set by the company and government agencies.
* Coordinate shifts, arrange schedules and monitor employees performance.
* Procurement of raw materials and effective coordination of company's logistics.
* Ensure proper packaging and storage of processed foods.

**August 2015– July 2016**

**Company / Industry: Tri-dot Pharma (Nig.) Ltd., 1, Oredola Olojo Street, Off Airport Road, Ajao Estate, Lagos.**

**Position: Medical Sales Representative**

**Duties:**

* Drive sales and promotional activities for the assigned products in the assigned territory to ensure attainment of sales targets.
* Draw up itinerary to ensure that regular sales calls and detailing calls are made to healthcare professionals within the assigned territory.
* Provide after sales service to distributors and maintain a healthy relationship with customers.
* Collect payments for sales made and ensure remittance to designated company bank accounts within the credit period granted for the transactions.
* Disseminate information to customers on company policies and program.

**Dec 2014– June 2015**

**Company / Industry: Nisam Pharmacy & Stores, 1, Kuto Rd, Isabo, Abeokuta, Ogun State.**

**Position: Pharmacy Assistant**

**Duties:**

* Assist the Pharmacists in administering and prescribing drugs to patients.
* Assist in coordinating and monitoring the patients.
* Ensured the workers and environment is well organized for daily activities.
* Ensure the items for operations are provided weekly and monthly.
* Give report to the Director weekly and monthly on the operation of the organization.
* Take inventory of available stocks in the pharmacy.
* Attend to suppliers and procure items for replenishment monthly.

**Jan 2013– Sept 2013**

**Company / Industry: Seagreen Pharmaceuticals Ltd., 3, Okunfolami Street,**

 **Anthony Village, Lagos.**

**Position: Medical Sales Representative**

**Duties:**

* Detail drugs properly to Doctors and Pharmacists.
* Ensure hospitals and pharmacies stock the drugs.
* Thoroughly search for hospitals and pharmacies within the territory.
* Create a healthy and business friendly relationship with customers.
* Ensure doctors prescribed the drugs to patients on a regular basis.
* Meet set-targets and deadlines.

**CAREER SKILLS**

* Ability to write and communicate with a strong command of English language.
* Ability to foster cooperation and collaboration among team members and other workers.
* Possession of good leadership and presentation skills, astuteness and high level of numeracy.
* High level of proficiency in the use of computer and Microsoft Office software such as MS Word, MS Excel, MS Power point and the desire to learn new software applications**.**
* Ability to identify and prioritize tasks and meet deadlines.
* Ability to perform optimally under pressure, learn faster and motivate others to get work done**.**

**ACTIVITIES, WORKSHOPS, SEMINARS AND PROJECTS**

* **The Relationship between Domestic Violence, Self-blame, Self-esteem and Psychological Well-being among Female Students**
* **Anger Management:** How anger happens in the brain and the effects of serotonin levels in mood control.
* **Effects of Moringa Oleifera on thyroid hormone levels in wistar rats**
* **Superintendent:** Millennium Development Goals (MDG's), April 2014-October 2014. (Afijio Local Government Corpers' Chapter)

**Description:** A United Nations initiative established to foster global development.

* **How To Become The Best Candidate For That Job:** obtained certificate of attendance and participation, Uniplan Systems (Nig.) Limited**.**
* **How to manufacture hydrogen balloons using hydrogen gas**
* **Construction of electrolytic and electrochemical cells**
* **Elephant toothpaste experiment:** Decomposition of Hydrogen peroxide using a catalyst.
* **Fabrication of electricity conductivity device for testing the conductivity of solutions**

**PERSONAL DETAILS**

**Gender:** Male

**Date of Birth:** 04-02-1990

**State of Origin:** Ogun

**LGA:** Ijebu North

**Nationality:** Nigerian

**Marital Status:** Single

**HOBBIES AND INTERESTS**

* Reading
* Politics
* Sports
* Music
* African Arts
* Travelling

**REFERENCES**

References will be furnished upon request.